



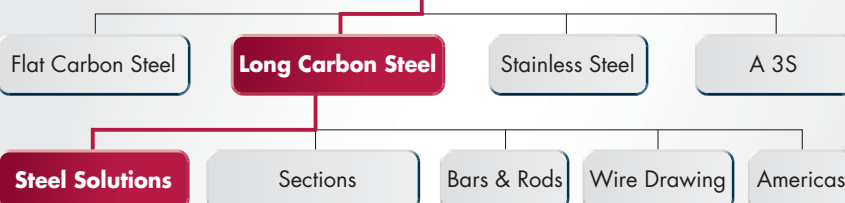
# CRANE RAILS AND SPECIAL PROFILES

SALES PROGRAMME



## ARES S.A. and Arcelor RPS

*the know-how to meet customers' needs.*



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# Arcelor, the world's first choice for steel

## The Arcelor Group

Created through the merger of three major European steel makers, Acelalia, Arbed and Usinor, Arcelor is among the world's leading steel producer.

The Group is active in four main sectors. It is among the world's largest producer of Flat Carbon Steel (Arcelor FCS) and **Long Carbon Steel (Arcelor LCS)**, among the leaders in Stainless Steel production, and among the largest firms in Europe for Steel Solutions and Services (Arcelor 3S).

Employing nearly 95.000 people in over 60 countries, Arcelor ships 47 million tons of steel, representing a turnover of 30 billions Euros in 2004.

## Arcelor Long Carbon Steel Sector, leading manufacturer of long steel products

Arcelor's Long Carbon Steels Sector produces a comprehensive range of long products: beams, concrete reinforcing bars, merchant steels, wire rod, sheet piles, rails for public transport, crane rails, special sections and semis.

Arcelor LCS produces around 15 million tons of steel, representing a turnover of 6,2 billions Euros in 2004.

The Long Carbon Steel Sector is organised along five Operational Units (OU):

In Europe:

- OU Sections
- OU Rails, Piles and Special sections (RPS)
- OU Bars and Rods
- OU Wire Drawing

In South America:

- OU Americas

## Arcelor RPS s.à r.l.

The Operational Unit RPS (Rails, Piles and Special sections) covers the industrial, marketing and sales activities for the high end range of long products:

- transport **Rails** manufactured by Acelalia in Spain,
- sheet **Piles** manufactured by ProfilARBED in Luxembourg,
- crane rails and **Special sections** manufactured by ARES in Luxembourg.

Its products are commercialised by **Arcelor RPS s.à.r.l.**, the company responsible for sales, logistics, marketing and the development of new products and services to satisfy customer requirements.

While striving to be the cost leader, Arcelor RPS's main ambitions are to satisfy the current and future requirements of its customers by offering services, innovation and global solutions based on a balanced partnership.

